

# Business, Professional & Financial Services



## CAREER PATHWAYS

Problem solvers, strategists, people who are money-minded – they are all needed in professional and business services. Diverse and exciting professional jobs call for out-of-the-box ideas, whether you are a big picture thinker, or you like to fine-tune the details. There are a number of avenues you can pursue including a career in finance, operations and sales.



Source: Department of Economic Opportunity, Labor Market Statistics Center, Florida's Great Northwest, FLDOE, and CareerSource. Average Hourly Wage Rate and Education requirements are compiled from local employer surveys, the final education requirement and wage rate is the decision of the hiring employer

## FIRST

Requires on-the-job training, work experience, and/or a high school diploma.

### JOB

### AVG HOURLY RATE

Telemarketer	\$13.55
Customer Service Representative	\$17.20
Bill and Account Collector	\$18.82
Insurance Claims and Policy Processing Clerks	\$17.39

## NEXT

Requires two years of education beyond high school or on-the-job experience.

### JOB

### AVG HOURLY RATE

Teller	\$16.80
Administrative Services and Facilities Manager	\$44.23
Insurance Sales Agent	\$22.28
Loan Officer	\$29.05

## LATER

Requires four or more years of education beyond high school plus work experience.

### JOB

### AVG HOURLY RATE

Training and Development Specialists	\$27.46
Accountant, Auditor	\$34.15
Financial Analyst	\$34.02
Financial Manager	\$56.61

# Business, Professional & Financial Services

## TRAINING PATHWAYS

### FIRST

Middle and high school career exploration or career academy programs

#### TRAINING PROGRAMS

#### INSTITUTION/SCHOOL

Accounting and Finance

Milton High School

Finance

Gulf Breeze High School

Legal Administrative Specialist  
Medical Administrative Specialist

Locklin Technical College

Microsoft I.T.

Avalon Middle School  
Gulf Breeze Middle School  
Hobbs Middle School  
King Middle School  
Sims Middle School  
Woodlawn Beach Middle School  
Central School  
Jay High School  
Holley Navarre Middle School  
East Bay K-8

Teaching

Navarre High School

### NEXT

Certifications, technical programs or two-year degree programs

#### TRAINING PROGRAMS

#### INSTITUTION/SCHOOL

A.A. or A.S Business  
Accounting Technology  
Accounting technology Management  
A.S. Early Childhood Education

Busienss Management  
Business Entreprunership  
Cybersecurity  
Paralegal Studies

Pensacola State College

Legal Administrative Specialist  
Medical Administrative Specialist

Computer Systems and  
Information Technology

Locklin Technical College

Administrative Office Specialist  
Cybersecurity

George Stone Technical College

Managemnt and Supervision Health Care  
Management  
Florida Childcare Professional Credential

National Child Development  
Associate

Northwest Florida State College

Entrepreneurship and Innovation Certificate

University of West Florida

### LATER

Bachelor's, master's or doctoral programs

#### TRAINING PROGRAMS

#### INSTITUTION/SCHOOL

B.S. Business Administration

Pensacola State College

B.A. Elementary Education  
Busienss Economics  
B.S.B.A Finance  
B.S.B.A. Accounting  
M.Ed. Curriculum & Instruction  
Exceptional Student Education

Instructional Design and  
Technology  
Management  
Marketing  
Legal Studies

University of West Florida

**Important Note: Ongoing guidance from academic career advisors and supervisors throughout your education and training pathway is recommended.**

This program is supported in part through a multi-year grant from Florida Power & Light Company to the Consortium of Florida Education Foundations.

For more information, please visit  
[SantaRosaCareerPathways.com](http://SantaRosaCareerPathways.com)

